



STUDEX® Scandinavia AB is the Scandinavian part of the European organization STUDEX® of Europe GmbH, part of STUDEX® USA, the world's largest manufacturer of ear piercing systems, after care products and hypoallergenic earrings. STUDEX® is represented in most European countries and serves the retail industry directly with high quality products, manufactured in Los Angeles, USA. Among our customers are jewelry stores, doctors, cosmeticians, body piercers and hairdressers. You can read more about us on the internet at: www.studex.se

We are looking for:

SALES MANAGER, 100% based in Scandinavia

You enjoy sales and contact with our customers and colleagues throughout Europe? Good English skills, sound knowledge of MS Office, organizational talent and a sense of responsibility are among your strengths? Then you are the right person for us!

What to expect?

- Achieve growth and hit sales targets
- Design and implement a strategic business plan that expands company's customer base and sales
- Order processing and various administrative tasks
- Timely processing and answering of customer inquiries
- Organization and implementation of product trainings (online and on site), events and trade shows
- Identify emerging markets while being fully aware of new products and competition status
- Close communication with European Headquarters in Austria

Requirements and skills:

- Several years of experience in a similar function, consistently meeting or exceeding targets, applicants from other industries are welcome
- Excellent English skills
- Reliable and team-oriented personality with a hands on mentality
- Enjoys travelling on business for several days at a time
- Excellent analytical and communicative skills
- Dynamic, creative, customer- and solution-oriented person with vision and entrepreneurial thinking

Your advantages:

- Work independently in a friendly and dynamic team
- Work for the worldwide market leader which has been on the market in Europe for more than 30 years
- Individual and attractive bonus agreement after 6 months
- International exchange with colleagues during special team events

Start now! We are looking forward to receiving your complete application, stating your earliest possible starting date and your salary expectations.

STUDEX® of Europe GmbH

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