

# TRAINEE PROGRAM SALES & MARKETING EARPIERCING INDUSTRY

Based in Feldkirch, Austria

STUDEX<sup>®</sup> is the world's largest manufacturer of ear piercing systems and accessories, with the parent company located in Los Angeles, California. With a strong commitment to customer satisfaction and safety, we have established ourselves as the go-to brand for all ear piercing needs. We are now seeking talented and ambitious individuals to join our dynamic team through our exclusive Trainee Program.

As a participant in our Trainee Program, you will undergo comprehensive training across various departments, predominantly in Austria (minimum 50%), but also in other European offices, such as Germany and Belgium.

## **Key Responsibilities**

- Receive thorough initial training in different departments, primarily in Austria, but also in other European offices.
- Maintain and cultivate relationships with existing customers, ensuring their ongoing satisfaction.
- Process customer orders and handle various administrative tasks efficiently and accurately.
- Gather market and customer information, prepare reports, and conduct sales analyses.
- Represent our organization at trade exhibitions, events, and product training.
- Review your own sales performance, set targets, and work towards achieving them as you gain experience.

#### **Requirements and skills:**

- Recent graduates with a Bachelor's or Master's degree in Business Administration, Marketing, Retail Management or a related field.
- Passionate about the Earpiercing industry and driven to make a positive impact.
- Excellent interpersonal and communication skills, with the ability to collaborate effectively in a team environment.
- Strong analytical and problem-solving abilities, with a keen eye for detail.
- Demonstrated leadership potential and the ability to work in a fast-paced, dynamic environment.
- Willingness to travel.
- Additional languages are a plus.

#### Your Advantages:

- Opportunity to work independently within a friendly and dynamic team.
- Join the worldwide market leader with over 30 years of presence in Europe.
- Engage in international exchange with colleagues throughout Europe.
- Excellent career development opportunities.

#### Start now!

We look forward to receiving your complete application in English, stating your earliest possible starting date, salary expectations, and any additional languages you speak. Please submit your application to: bsw@studexeurope.com.

### STUDEX® of Europe GmbH

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