



Commerciale (m/f/d) / Sales Representative (m/f/d)

Junior to Senior Level, Full-Time, Milano, Italia

STUDEX® is the world's largest manufacturer of ear piercing systems and accessories. The parent company is located in Los Angeles, California. Around 1,000 employees currently work for STUDEX® worldwide. STUDEX® Italy supports all customers in the Italian market. Are you ready for an exciting opportunity? Do you want to help expand our market presence while providing exceptional support to our customers? If you value responsibility, enjoy autonomy, and thrive in a dynamic environment, this is your chance to shine!

Your Role

- You are passionate about building and maintaining relationships with B2B customers, wholesalers, and sales representatives
- You recognize early market trends and ensure long-term business success through adjustments
- You have a strong hands-on mentality and take on administrative tasks as well
- You enjoy traveling within Italy to meet customers or visit trade shows
- You independently conduct product training on-site with customers

Your Profile

- You are customer-orientated and have strong negotiating skills
- You are an organizational talent with a high level of ambition and commitment
- You are reliable, communicate transparently and have excellent interpersonal skills
- You speak fluent Italian and English at a C1 level (written and spoken)
- You have a high willingness to travel within Italy
- You may even have some experience in a similar position

Our Offer

- A comprehensive onboarding program to set you up for success
- A modern workspace in a friendly and dynamic environment
- Free drinks (tea, coffee, water, etc.)
- Good public transport connections for easy commuting
- The possibility of a company phone and a company car
- Personal responsibility and independence in your role
- A supportive and motivated team of colleagues

Start now and shine in your career!

We look forward to receiving your complete application documents, including your earliest possible start date and your salary expectations. Please send your application to: hr@studexeurope.com

STUDEX® Italia srl.

Selina Franz

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